

ARE YOU THINKING ABOUT BUYING OR SELLING YOUR HOME? CHOOSING THE RIGHT AGENT MAKES ALL THE DIFFERENCE.

Ask your potential agent the questions below to help decide if they are a good fit for your needs, or if you should keep searching:

1. How long have you been working in residential real estate? _____
2. Is this your full-time job? _____
3. What real estate designations do you hold? _____
4. How many homes did you sell last year? _____
5. How many homes did you find for buyers last year? _____
6. How close were your initial price estimates to the final prices on the homes you helped buy/sell? _____

7. How many days did it take you to sell the average home? How did that compare to the overall market? _____

8. What marketing systems and approaches will you used to sell my home? _____

9. Will you represent me exclusively, or will you represent both the buyer and the seller? _____

10. Can you recommend service providers who can help me obtain a mortgage, make home repairs, and help with other things I need done? Attorney? Title/Escrow company? Repairmen? _____

11. How will you keep me informed about the listings or sale of my home? _____

12. Can you provide references? _____

13. What is your commission? _____
14. What other costs can I expect? _____

15. What cosmetic changes/improvements do you recommend? Estimated costs? _____

16. How quickly do you return phone calls and messages? _____
17. How familiar are you with my neighborhood? _____
18. What is your business philosophy/personality? _____

CALL TODAY!



715-453-2673